

Michael Cargile

SENIOR VICE PRESIDENT, PARTNER



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www.VoitCo.com

EDUCATION & AFFILIATIONS

California State University, Fullerton

Business Administration with emphasis in Marketing

California Real Estate Brokerage License

CAREER SUMMARY

A commercial broker and developer since 1982, Mike has been a partner in the development of over 2,250,000 sf of industrial business parks in Orange County, San Bernardino County, Riverside County, San Diego County as well as Phoenix and Mesa Arizona. In addition he has transacted over 14,000,000 sf of sales and leases totaling over \$1.8 billion in value. Mike values client relations with a straight shooting, professional approach aimed at satisfying the client's requirements, he prides himself in hard work, honesty and integrity. He now get the opportunity to work with his son Loren who brings a technical, proficient and fun aspect to his career.

EXPERIENCE:

1991 - Present: Senior Vice President | Partner

Voit Real Estate Services

1980 - 1991: Managing Development Partner

California Partners

1979 - 1980: Business Properties Commercial

Brokerage Company

NOTABLE TRANSACTIONS:

| Miraloma Distribution | tion Center | 313,000 SF |
|---------------------------------------|--------------|------------|
| Main & Dyer Busin | ness Park | 255,000 SF |
| Hoover Business | Center | 189,000 SF |
| | ss Center | |
| Milliken Business | Center | 157,000 SF |
| The Esplanade But | usiness Park | 146,000 SF |
| High Desert Busin | ness Park | 126,000 SF |
| Los Alamitos Busi | iness Park | 108,000 SF |
| Fairview Corporat | te | 116,000 SF |
| | ness Park | |
| Spectrum Busines | ss Center | 227,000 SF |
| Lake Forest Busin | ness Park | 186,000 SF |
| Montclair Busines | ss Park | 275,000 SF |
| Rialto Business Park | | 156,000 SF |

PARTIAL CLIENT LIST

- Northwestern Mutual Life Ins. Co.
- CIGNA Life Insurance Co.
- General America Life Ins. Co.
- Union Bank
- Wescom Credit Union
- RREEF
- Thrivent Life Insurance Co.
- Pacific Gulf Properties
- Swede Cal Properties
- Western States Technology

- · Crown Associates Realty
- · Catellus Real Estate
- Alere
- Oro Capital
- MCA Realty
- · Wohl Properties
- · Schools First Credit Union
- Greenlaw Partners
- · Cohen Investment Group