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Mr. Collins is an Associate at Voit Real Estate Services focusing on industrial and flex properties and businesses located in Orange County. In the 4th Quarter of 2025, he recently started his two (2) year training program that has him directly exposing listings while trying to help tenants or buyers via foot canvassing and cold calling. This “street” work enables him to build his unique database allowing him to more effectively serve clients over the long term. In addition, he is responsible for gathering lease and sale comp information directly from cooperating brokers so he can provide landlord and tenant information first while prospecting. He compares historical lease roll overs to current lease rates to help landlords and tenants stay ahead of the market. He compares current sale prices understanding the current mortgage rate environment to explain if buying is a better alternative to leasing. He also is responsible to work with the VRES market team to co-create marketing collateral.

Mr. Collins is an autodidact who learns best by doing and chose to enter the work force directly after graduating from Foothill High School. He worked at Disneyland for a year before moving into sales at Simpson Chevrolet and at iFiber Optics. For the past 5 years he was also an instructor at Karate-for-All, an occupational therapy school that utilizes Shotokan karate to help high functioning autistic children. In Q3 of 2025 he resigned from Karate-for-All so he could focus all of his efforts on Commercial Real Estate Brokerage.

He enjoys mixed martial arts having a black belt in Karate and a Blue belt in Jujitsu. In 2025 Michael competed

EDUCATION & AFFILIATIONS

Foothill High School

AFFILIATIONS

- American Industrial Real Estate Association, (AIR)

WORK EXPERIENCE

- Lee & Associates Commercial Real Estate
Data Analyst
- Karate for All
Karate Instructor
- Fiber Optic Geek
Sale Representative
- Simpson Chevrolet of Irvine
Car Sales Specialist